



Dr. Hans W. Niederer, LL.M

Partner until Dec. 2010, since then Of Counsel

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Languages

German, English, French, Dutch

■ **Areas of Practice**

Dr. Niederer specialises in large capital and cross-border finance transactions, equity capital market and bank financing transactions.

He has devoted a substantial amount of time to advising banks, issuers and sophisticated investors in transactions which were newly introduced to the Swiss market. These include asset backed, PHIPS, Perpetual CHF denominated bonds, re-packaging transactions on bonds and equity linked transactions, instruments on equities, futures, commodities, warrants, ETF, ETN, currencies and combinations thereof. He also assisted in the introduction of certain borrowers into the Swiss market such as Central Bank of Peru, Vnesheconombank, borrowers from Asia (Japan, Taiwan, South Korea, Hong Kong, Philippines, Singapore, Indonesia, Thailand (introducing there the first direct convertible bond issue).

He also advised on transactions newly introduced for issuers across Europe e.g. triangular transactions, export financing transactions, etc. He assisted in transactions of several kinds for issuers in North and South America as well Africa.

He introduced also the first reverse take over in the banking world in Switzerland and he assisted in the establishment of several bank subsidiaries in Switzerland, including but not limited to the creation of the Russian Commercial Bank in the wake of the restructuring of Vnesheconombank.

■ **Professional Career**

2011 – Of Counsel, Niederer Kraft Frey

1973 – Partner, Niederer Kraft Frey

1970 – Associate, Niederer Kraft Frey

1968 – Clerk with the District Court of Zurich

■ **Education**

1968 – Dr. of Law

1969 – LL.M University of California, Berkeley

1970 – Admitted to the Bar (*Rechtsanwalt*)